

Spring

Housing Event

The Derby Suite, Manchester Hall
20 May 2016





Agenda

11.15 am A new prevention duty?

Andy Gale, Housing Consultant

12.15 pm Evolving homelessness systems

Kate Nash, Sector UK

1.00 pm Lunch and networking

2.00 pm Our digital experience

Anne Duffield, Northwards Housing and
Matthew Wainwright, First Choice Homes Oldham

3.15 pm Housing Options – future innovations

Peter Riley, Locata

Locata Housing Services Ltd

An original pilot scheme for CBL in late 1990s

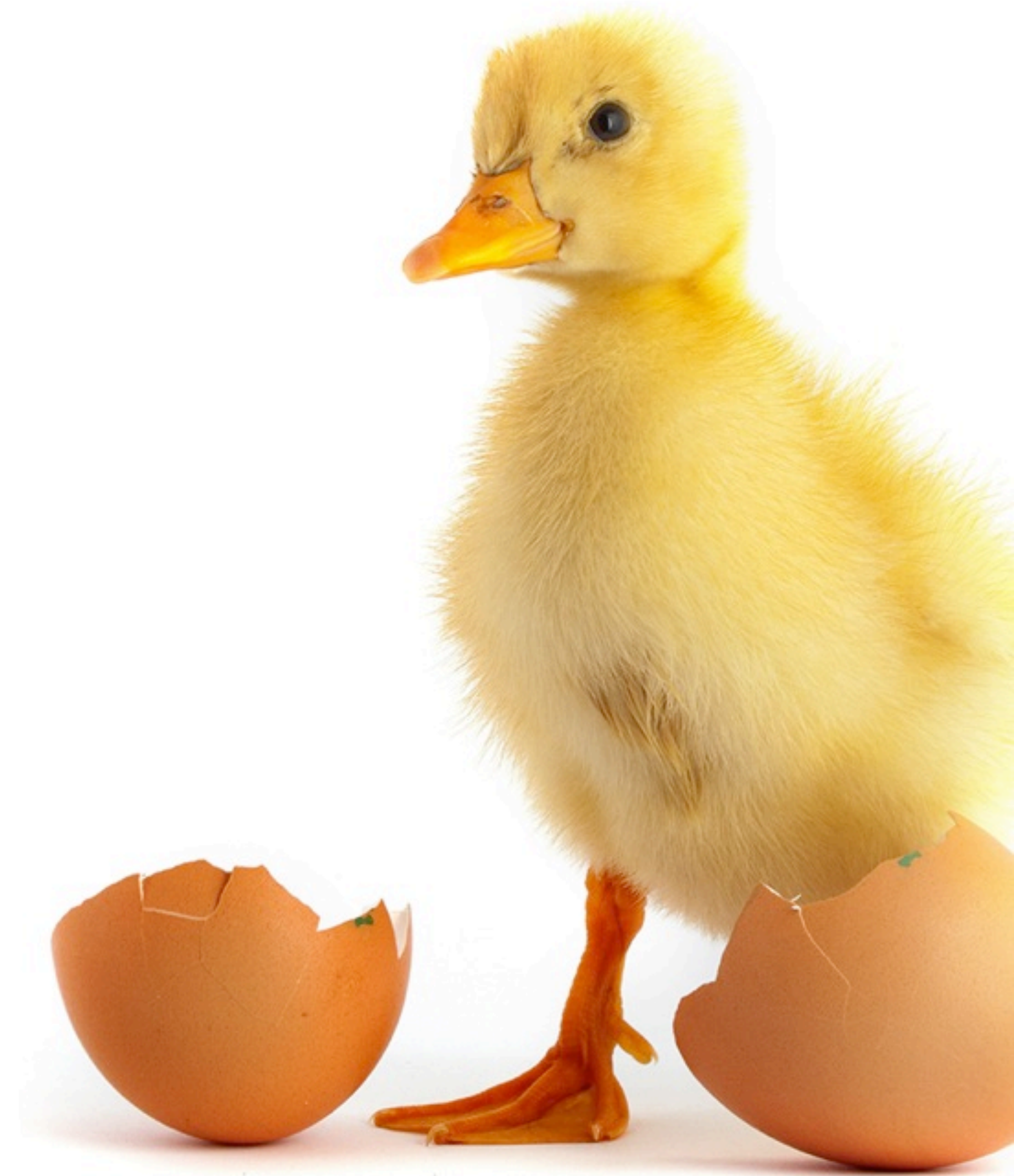
- Close to Government vision
- Now in 15th Year of trading

A company limited by guarantee

- No shareholders
- So no dividends to owners
- So run as not for profit company

Controlled by a Board of Directors

- All Public Sector employees
- Three independent members bringing private sector knowledge
- Work to Five Year Business and Financial Plan



Our values have been set by our Board of Directors



Provide efficient and effective services



Improve and enhance products



Develop and share best practice



Enhance and extend the Locata (Housing Services) brand



Pilot to Partner

Pilot for two years – then live across West London in 2001

- Formed as a business in 2002
- CBL for 6 local authorities and 15 RPs
- First additional products developed

Initial growth 2005

- Two schemes - Sussex and Harlow
- Covering 10 local authorities and associated RPs

Accelerated growth 2010

- 14 schemes and 60 local authorities

Currently in 2016

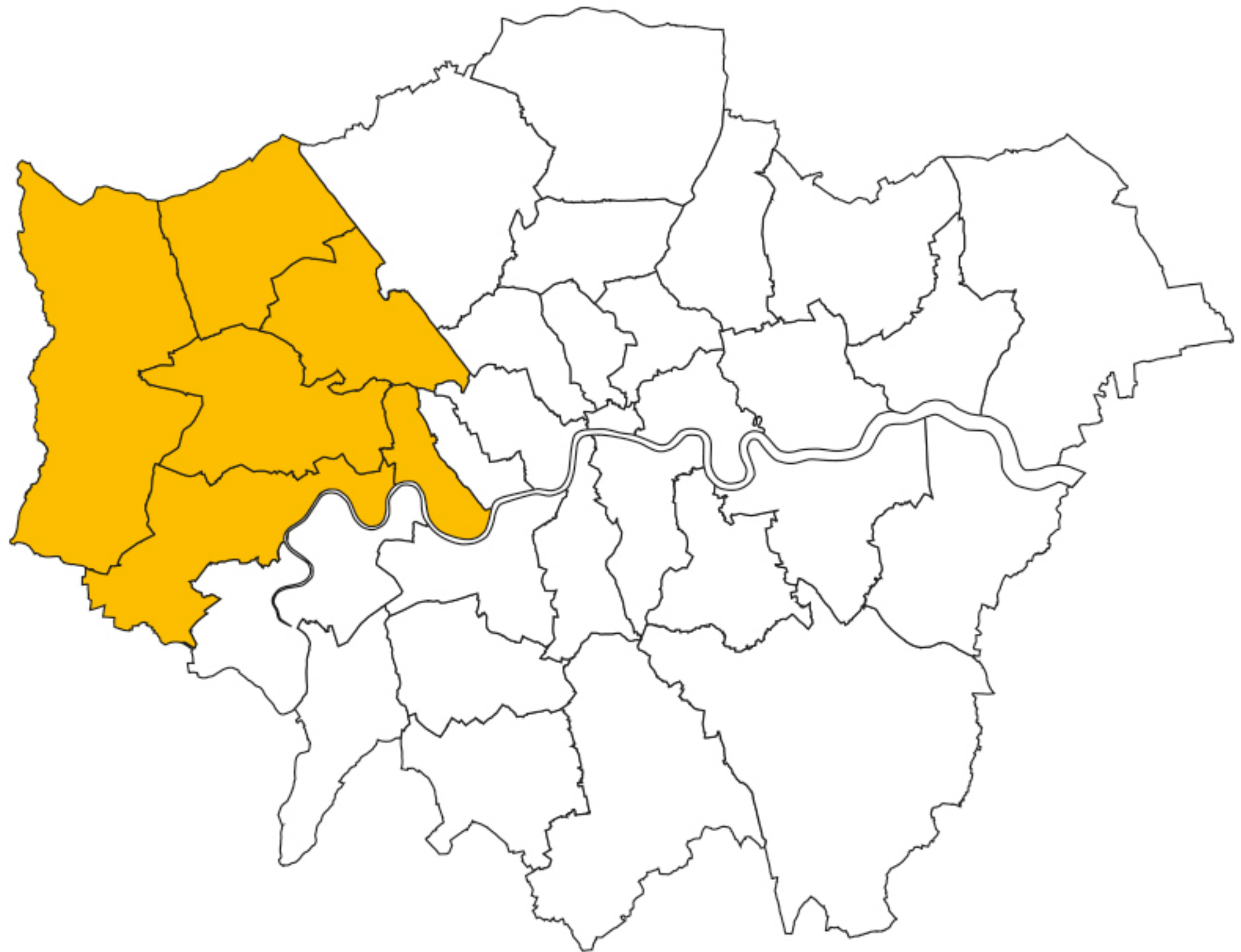
- 23 schemes and 82 local authorities



Pilot to Partner

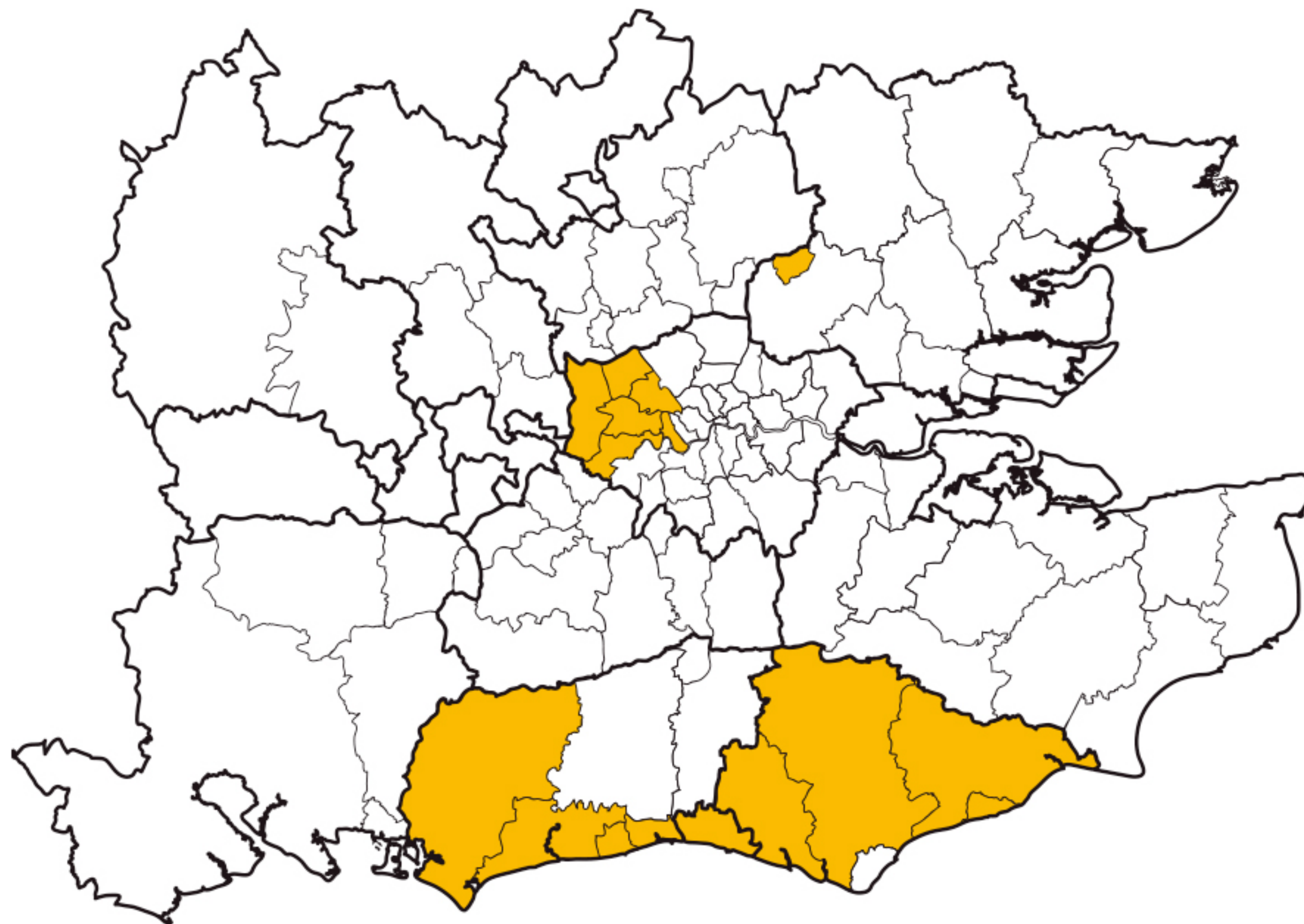


2001



Pilot to Partner

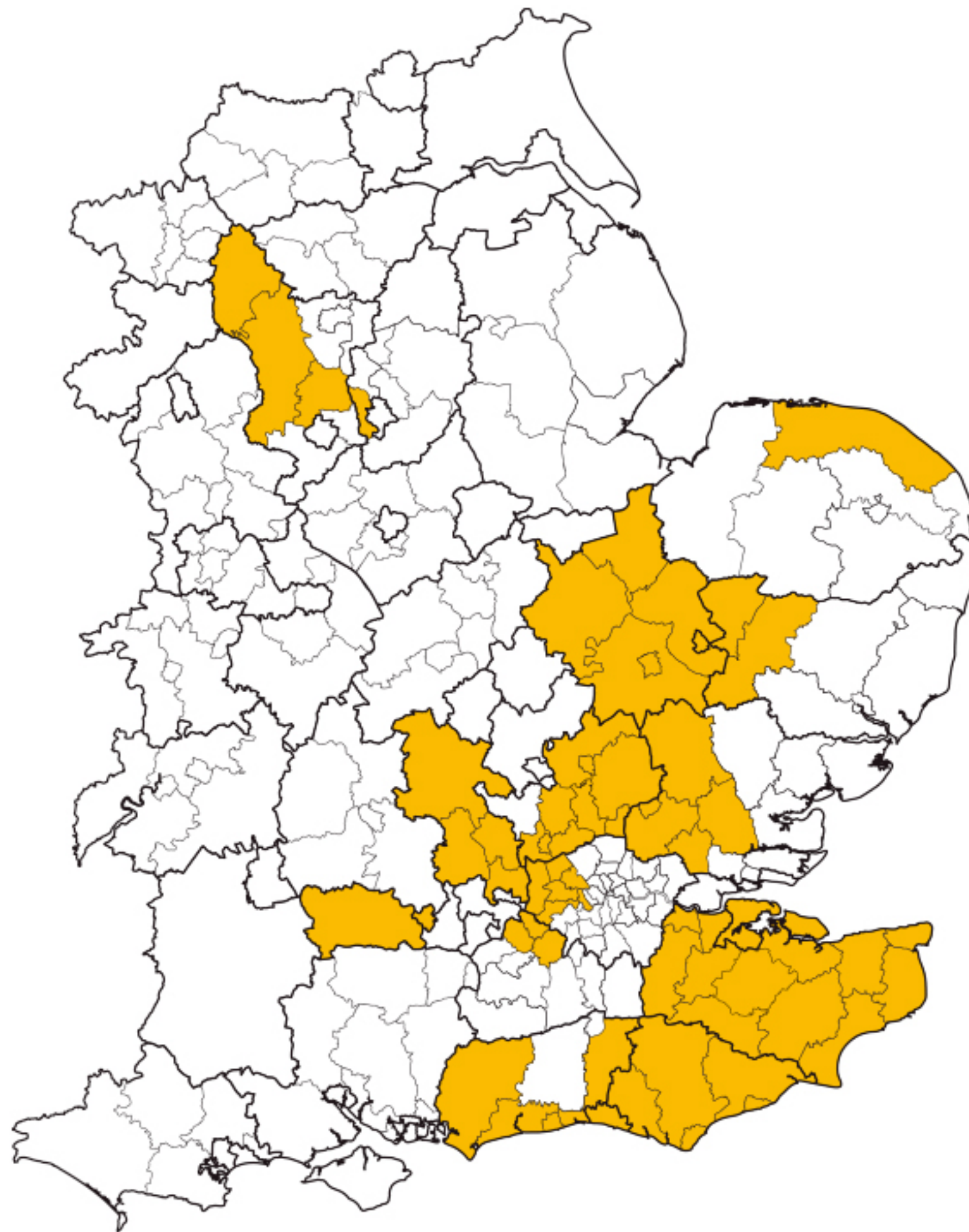
2005



Pilot to Partner



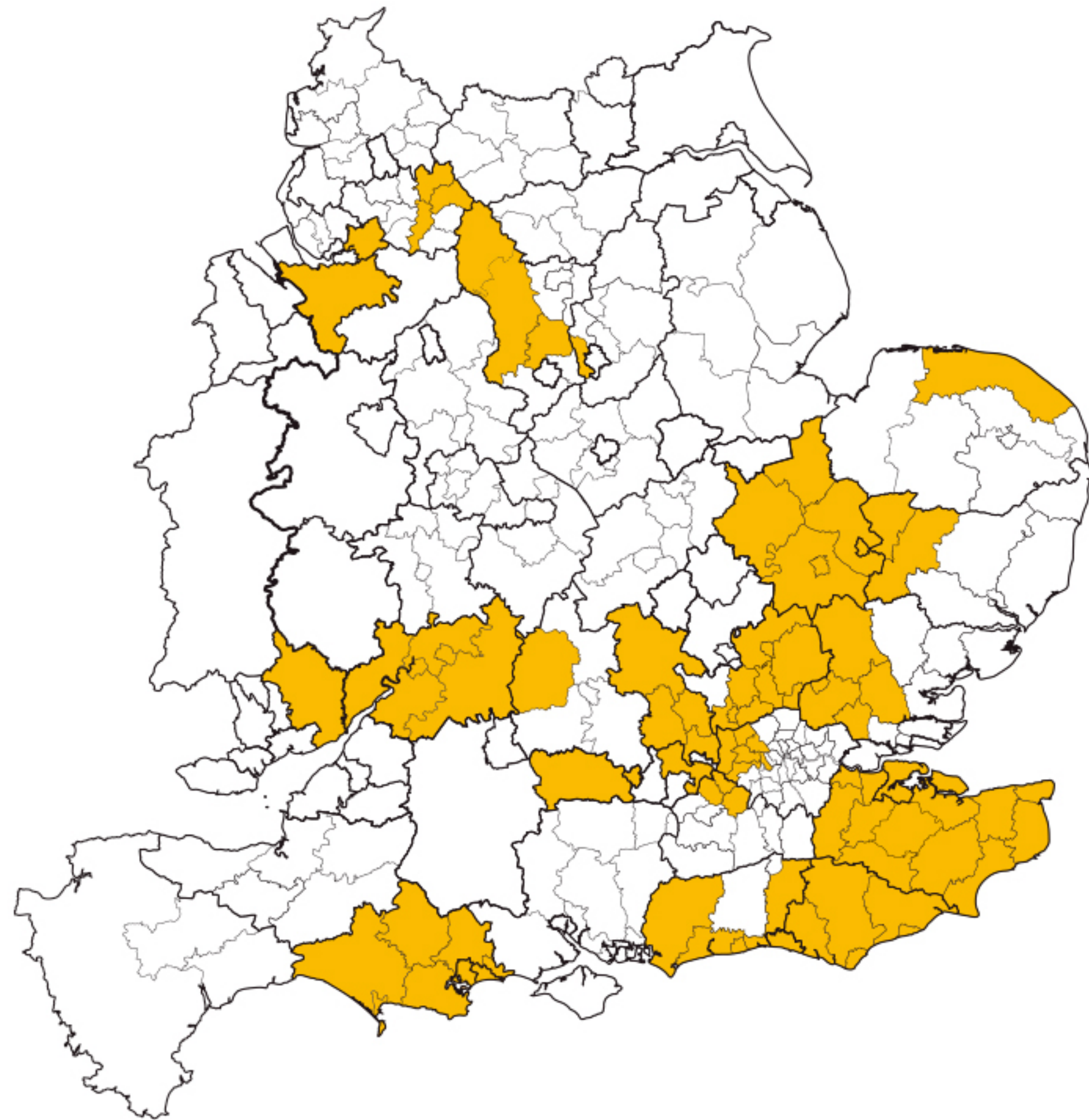
2010



Pilot to Partner



2016



Products and Services

We currently have 45 products in our portfolio

7 Website products

17 Database products

6 Online Form products

3 Managed Services products

12 Administration products

132 separate enhancements



Derbyshire



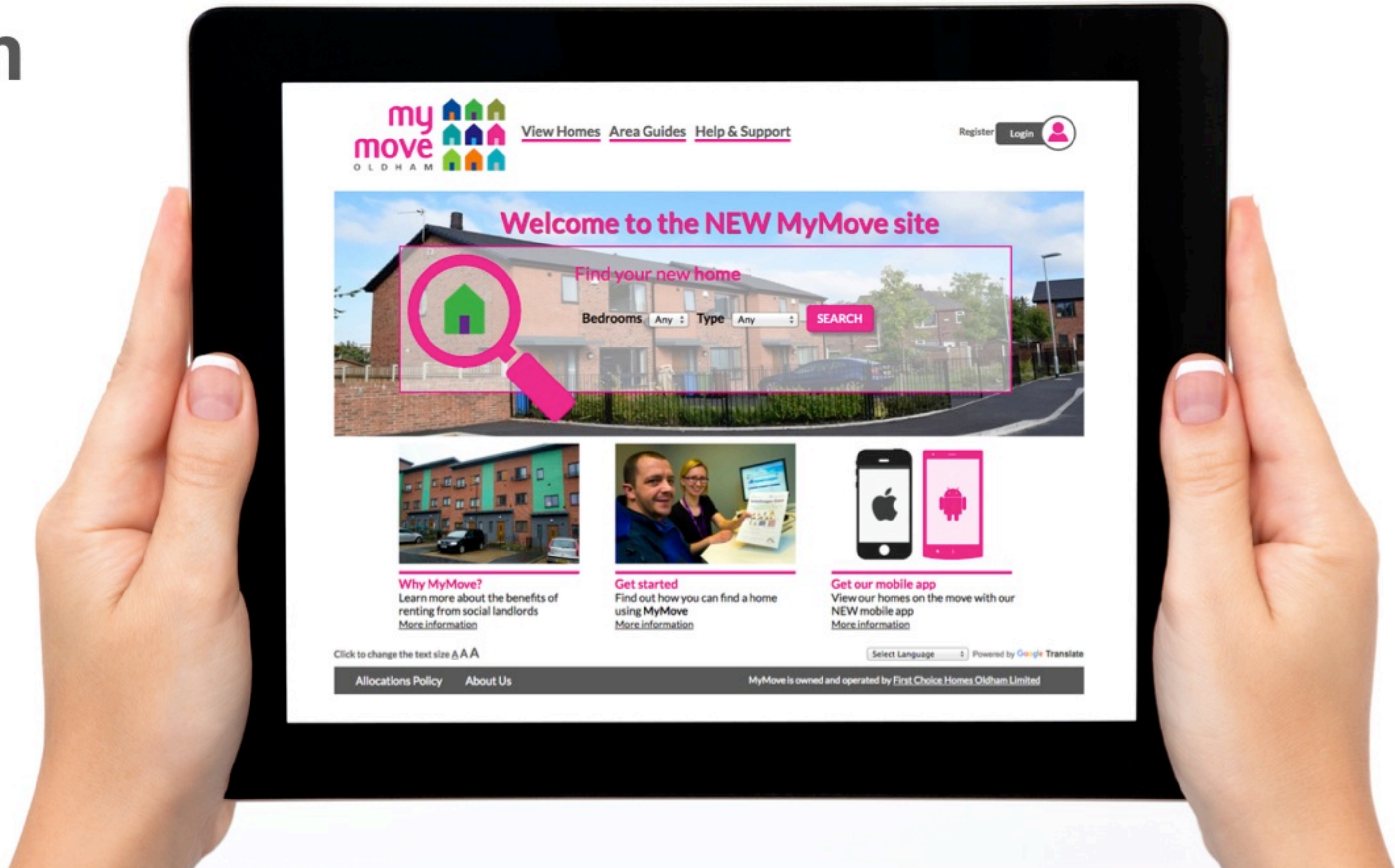
Manchester



Rochdale



Oldham



West Cheshire & Chester

