

# Spring

## Housing Event

The Hallmark Hotel, Derby

28 April 2017





[illegible]

Peter Riley, MD, Locata Housing Services

Tracey Hedren & Lindsay Megson,  
National Practitioner Support Service

Mike Wright , Chair of the Greater Manchester  
Housing Needs Group

**1.30 pm Homelessness Reduction Bill - A New Prevention Duty**

Andy Gale, Housing Consultant

**2.45 pm Locata Response to the Homelessness Reduction Bill (including the HPA Update)**

Peter Riley, Locata

# Locata Housing Services Ltd

## **An original pilot scheme for CBL in late 1990s**

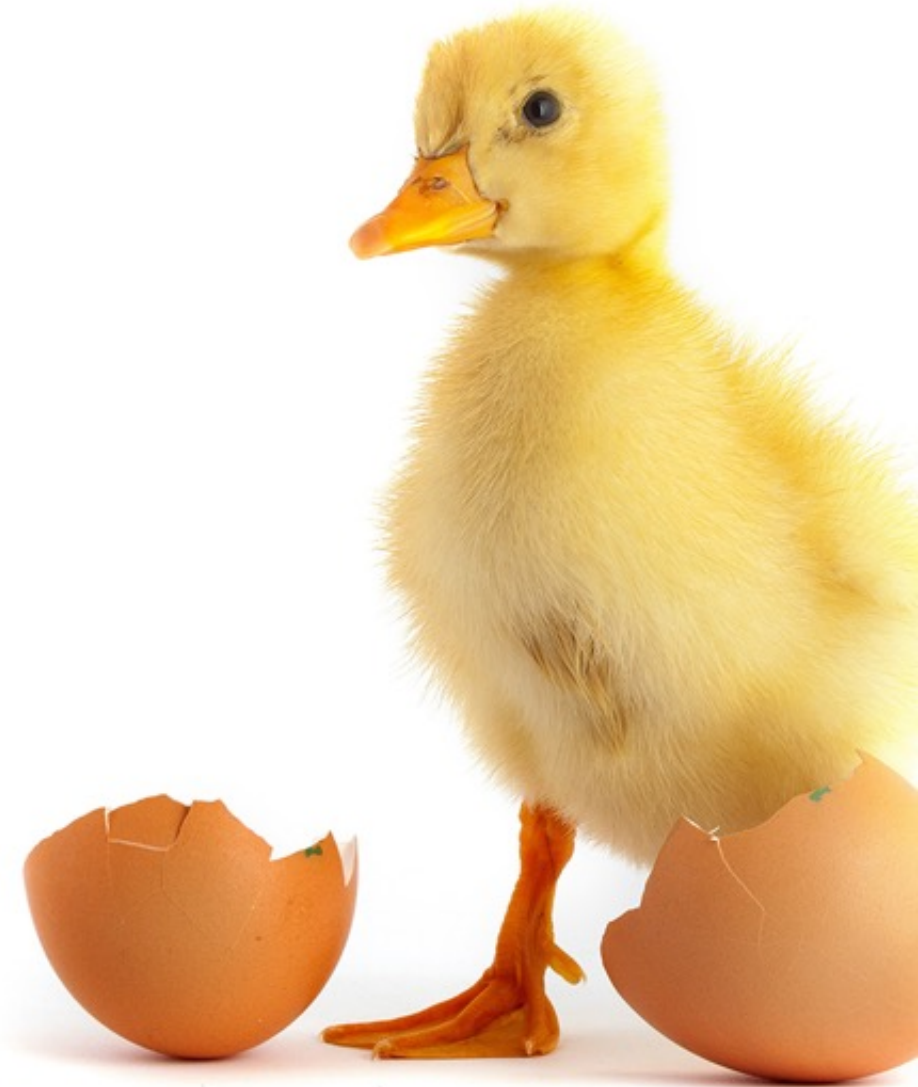
- Close to Government vision
- Now in 16<sup>th</sup> Year of trading

## **A company limited by guarantee**





- No shareholders
- So no dividends to owners
- So run as not for profit company

## **Controlled by a Board of Directors**

- All Public Sector employees
- Three independent members bringing private sector knowledge
- Work to Five Year Business and Financial Plan



# Our values have been set by our Board of Directors

-  Provide efficient and effective services
-  Improve and enhance products
-  Develop and share best practice
-  Enhance and extend the Locata (Housing Services) brand





# Pilot to Partner

## **Pilot for two years – then live across West London in 2001**

- Formed as a business in 2002
- CBL for 6 local authorities and 15 RPs
- First additional products developed

## **Initial growth 2005**

- Two schemes - Sussex and Harlow
- Covering 10 local authorities and associated RPs

## **Accelerated growth 2010**

- 14 schemes and 60 local authorities

## **Currently in 2017**

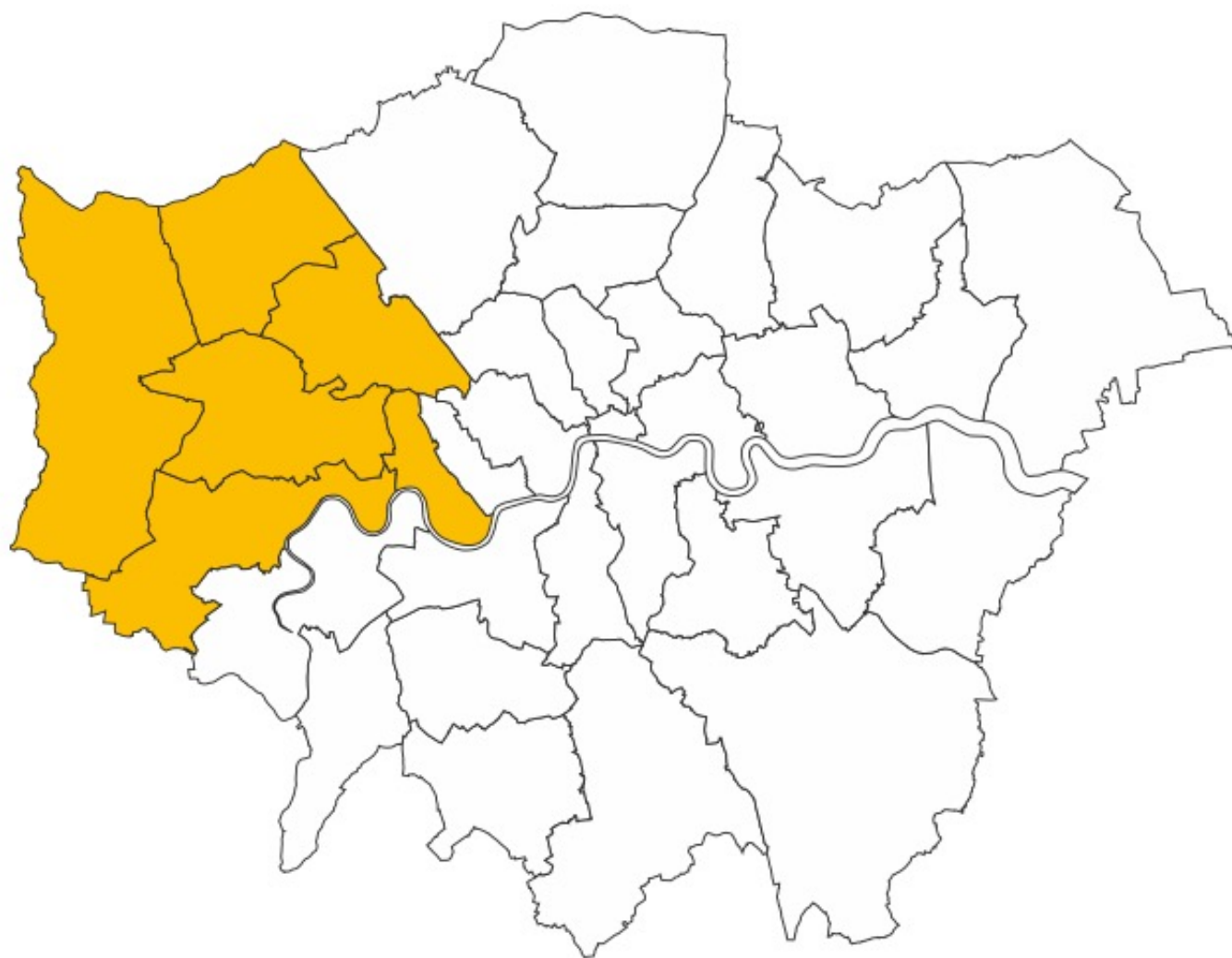
- 23 schemes and 84 local authorities



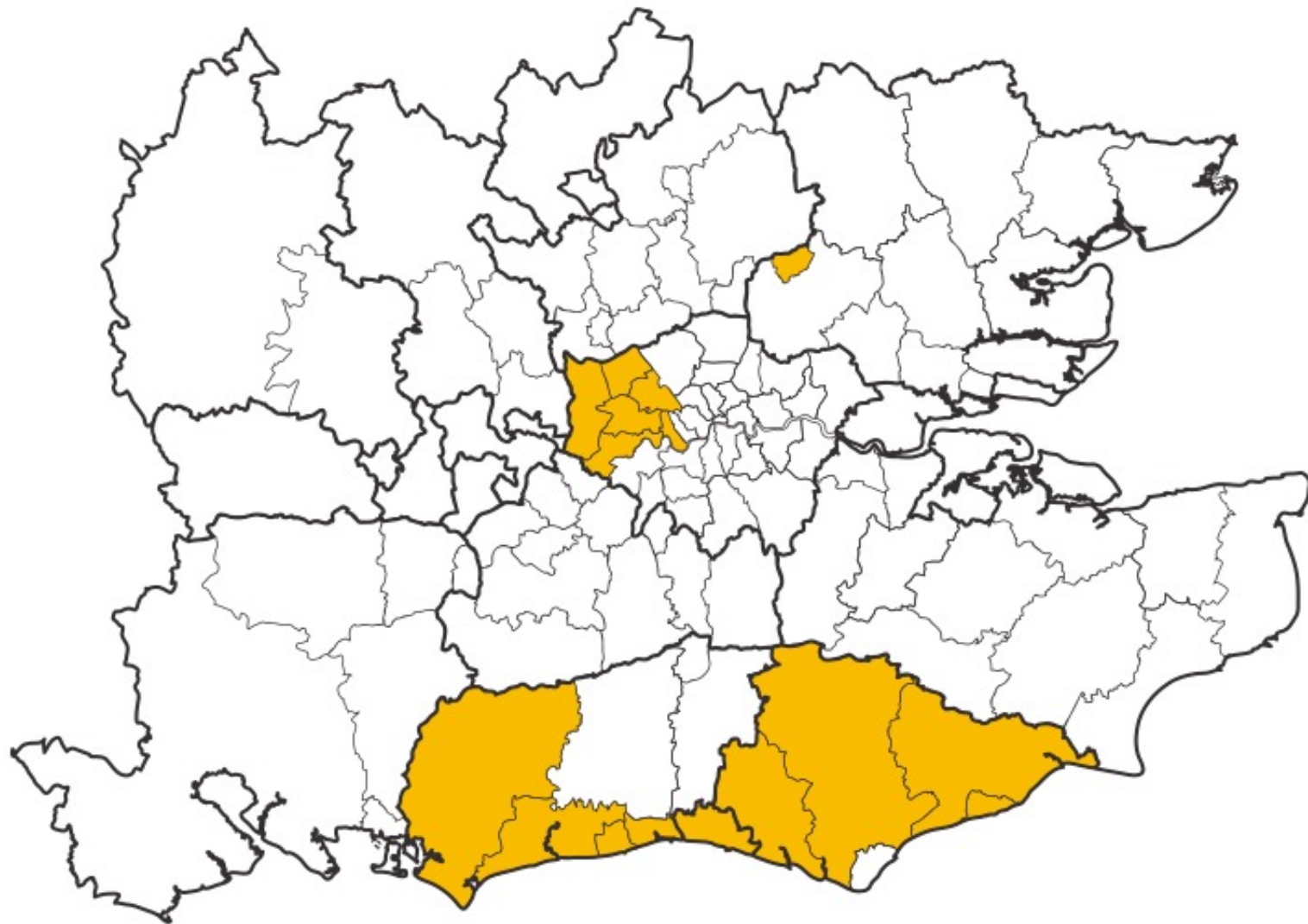
# Pilot to Partner



2001



# Pilot to Partner

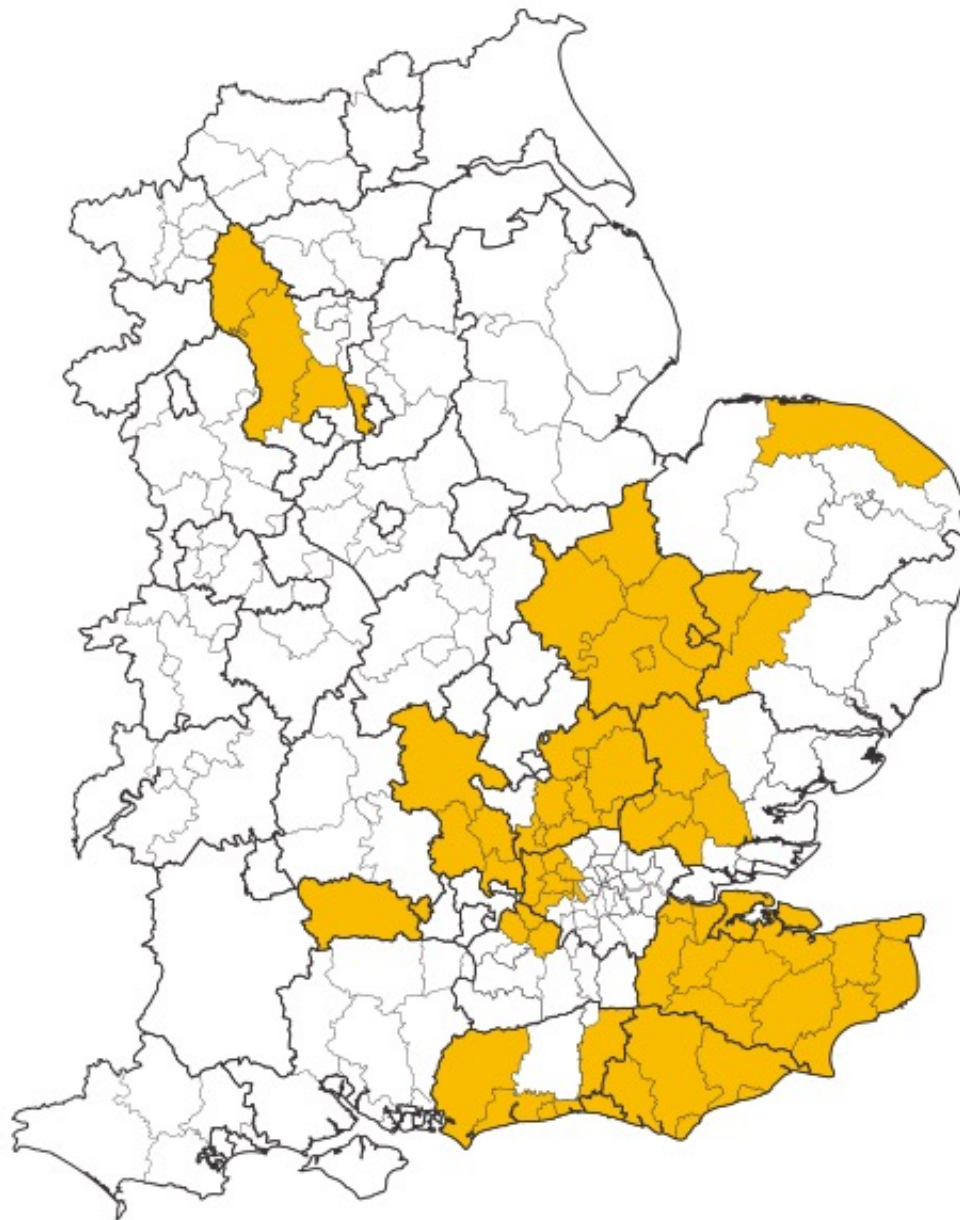




# Pilot to Partner



2010

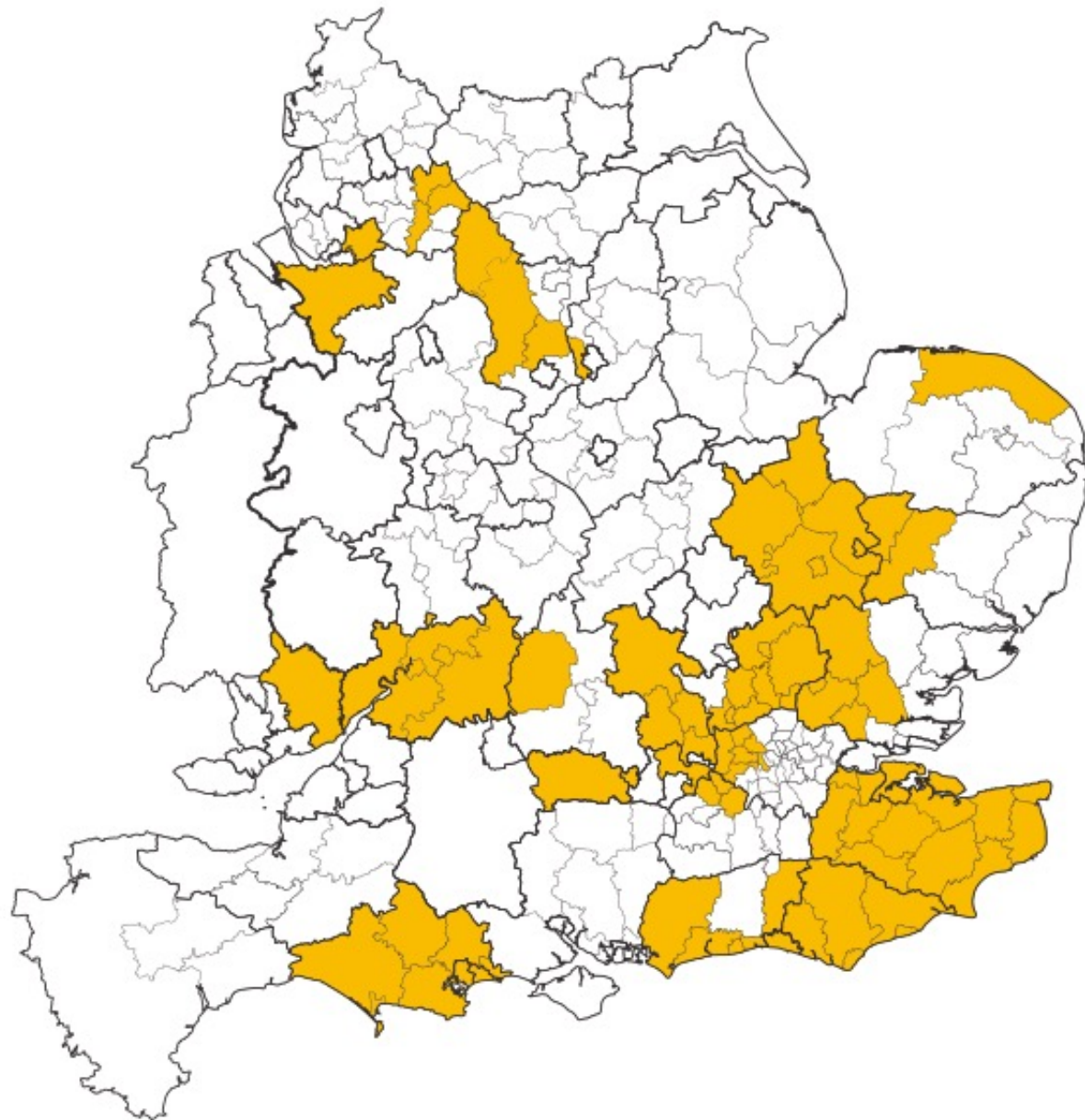




# Pilot to Partner



2016



# To where we are now in 2017



## Complete Housing Options Systems

Whether its homelessness or choice based lettings, mutual exchange or housing options, Locata has the IT systems for your organisation.



Crown  
Commercial  
Service  
Supplier

ABOUT US

HOW WE WORK

CUSTOMERS

PRODUCTS

THE FUTURE

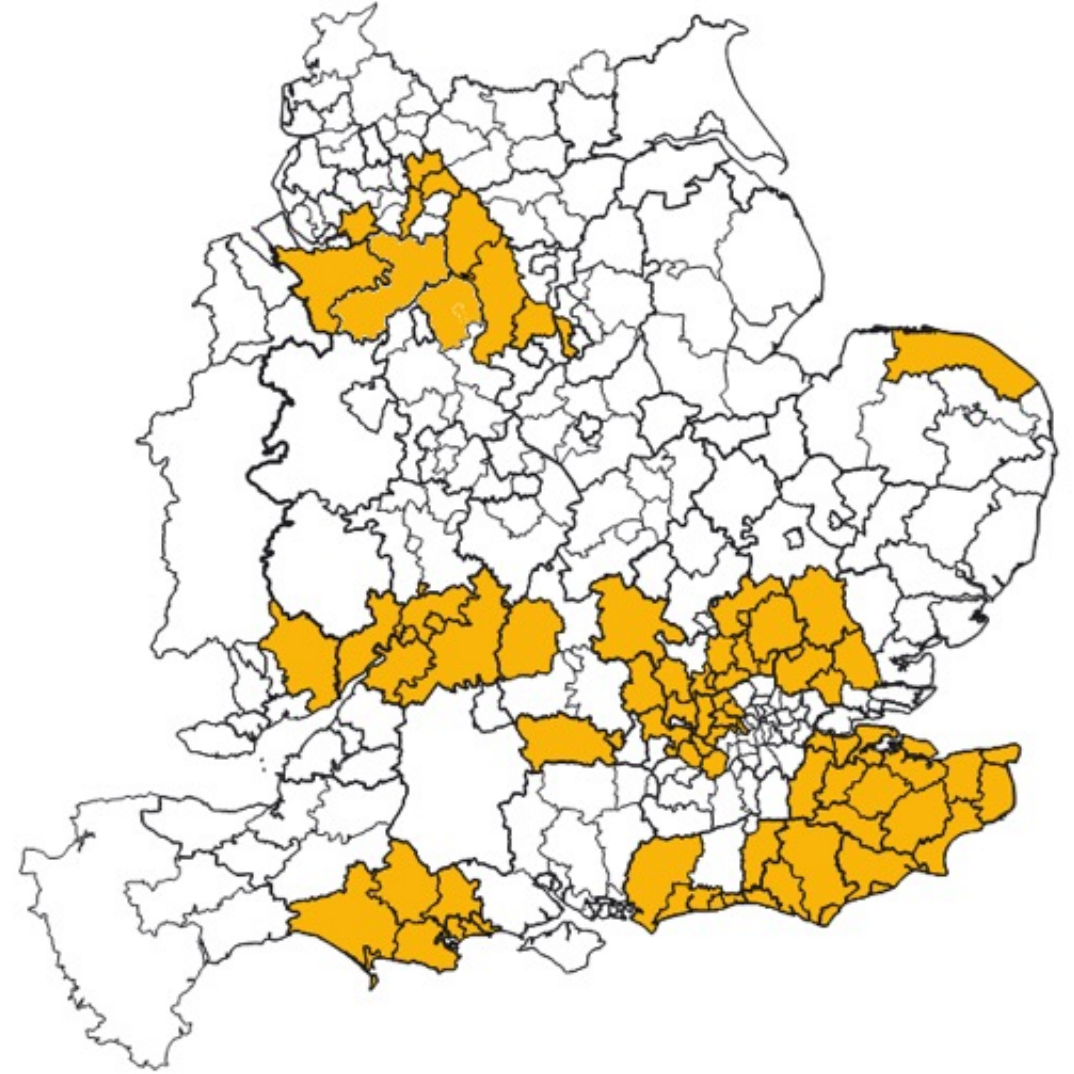
CONTACT



# To where we are now in 2017



2017



# Products and Services

**We have 45 products in our portfolio**

**7** Website products

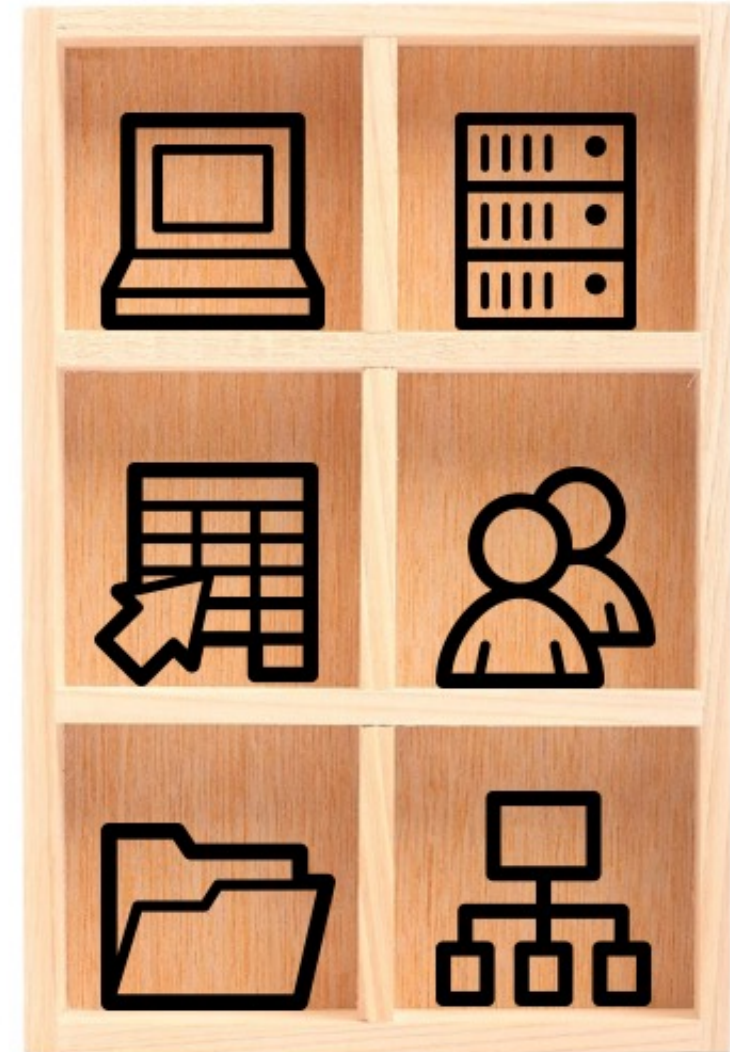
**17** Database products

**6** Online Form products

**3** Managed Services products

**12** Administration products

**132** separate enhancements

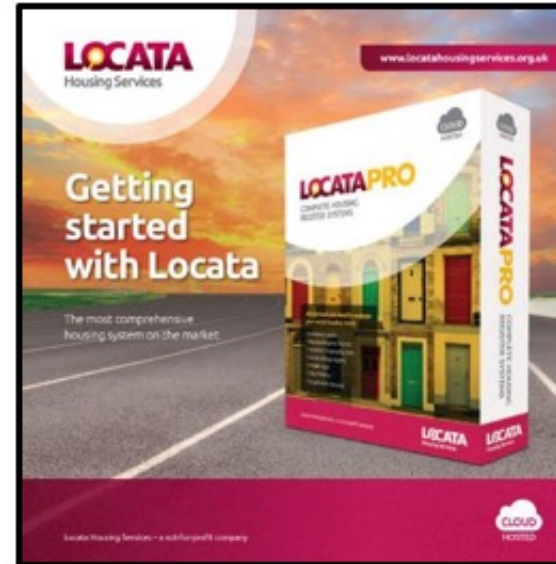




# We have now made it a lot easier

In 2016 we re-engineered our portfolio into four product sets

- Getting started with Locata Pro
- Locata Pro Modules
- Locata Pro Enhancements
- Locata Pro Services

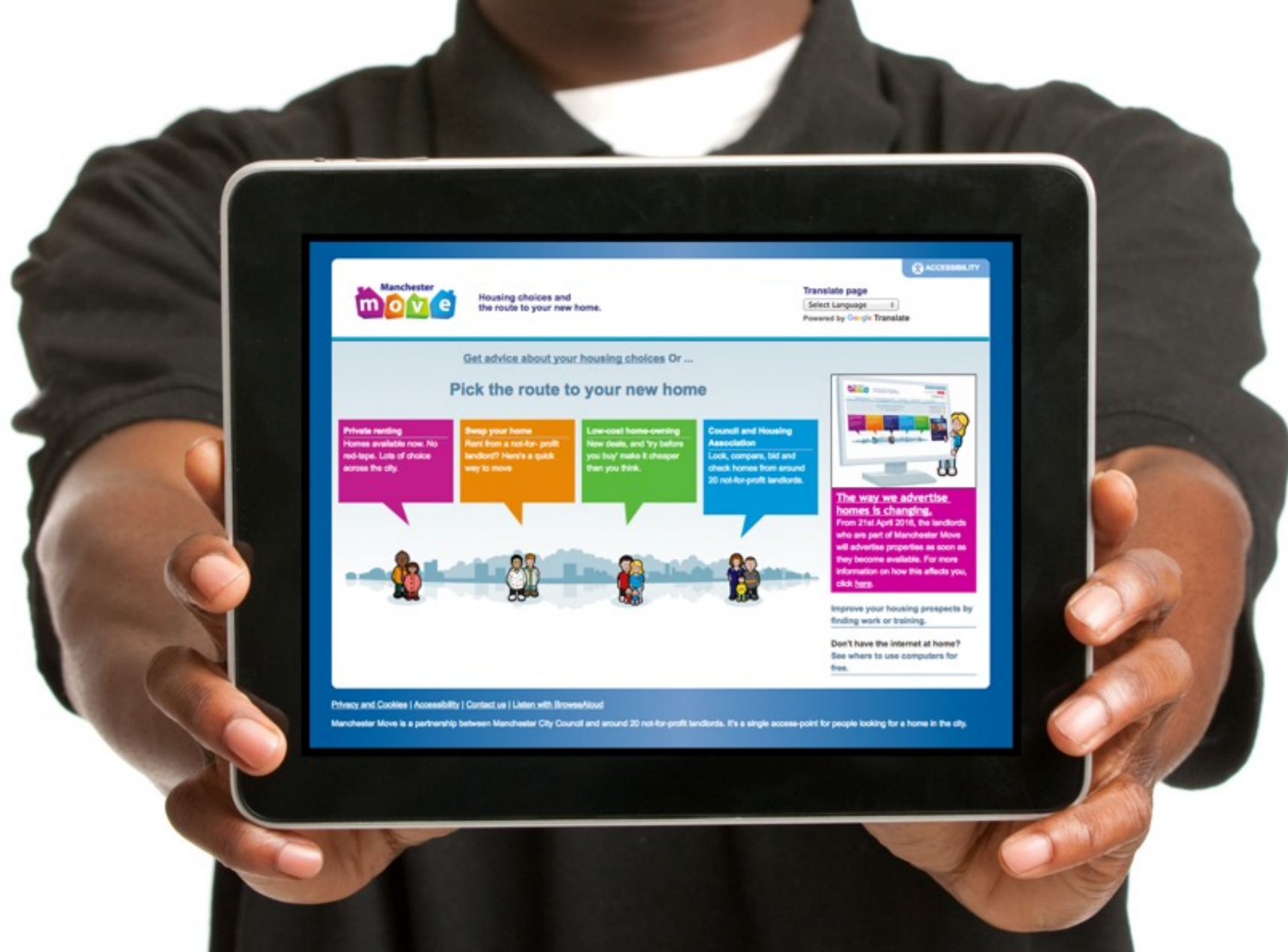


# Derbyshire





# Manchester

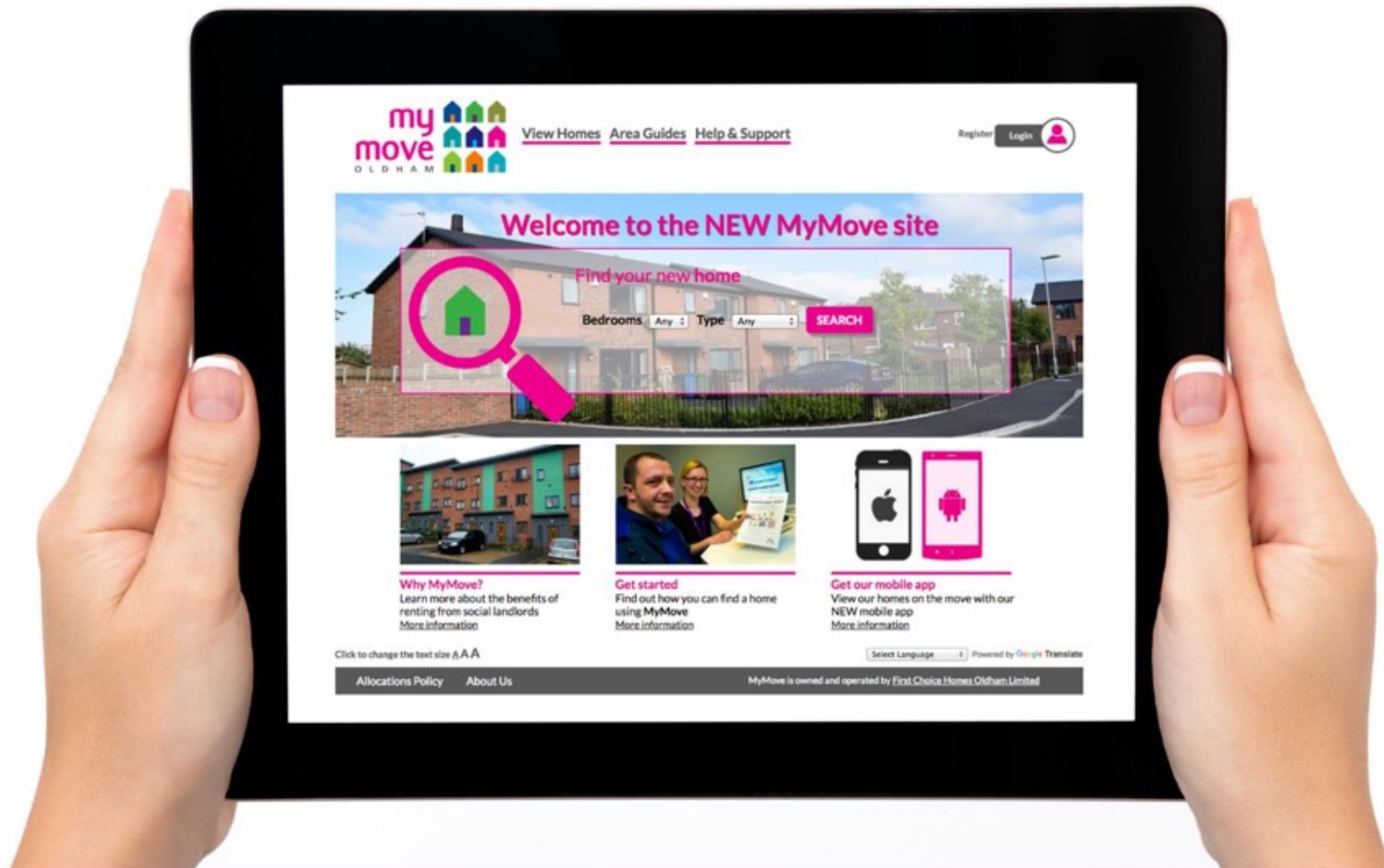


# Rochdale

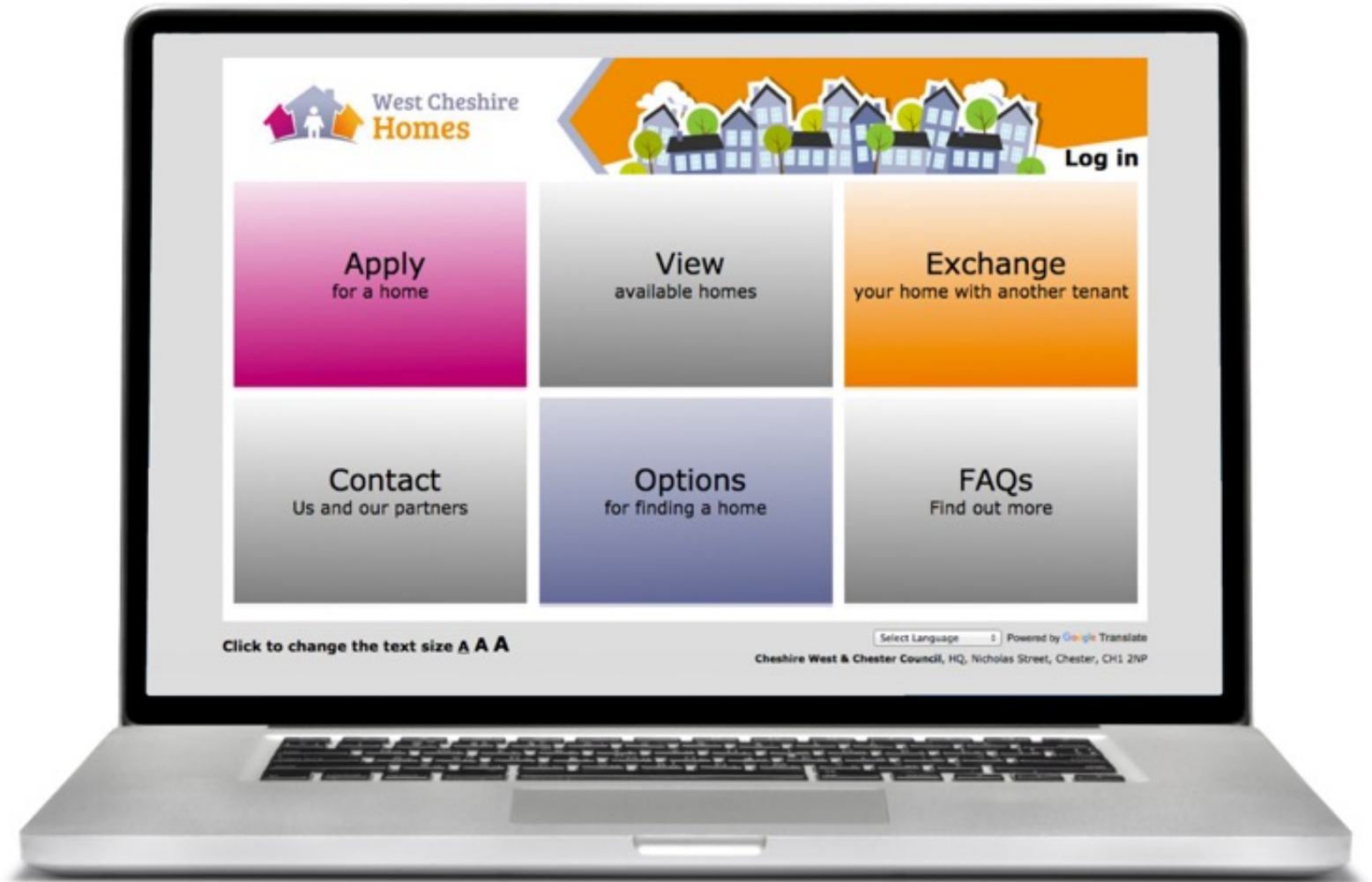




# Oldham



# Cheshire West & Chester



# Homeseeker Plus





# Cheshire Homechoice

